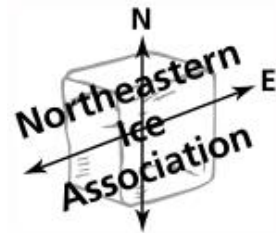


NORTHEASTERN ICE ASSOCIATION



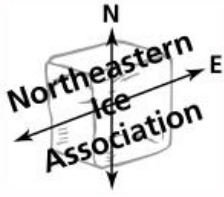
ANNUAL CONVENTION

*The Portland Harbor Hotel
In Old Port*

PORTLAND, MAINE

September 29- October 2, 2013

**CONVENTION
REGISTRATION**



NORTHEASTERN ICE ASSOCIATION

Dear Association Members,

It's that time again, time to take a break and look forward to relaxing from a very busy summer in the northeast. I'm writing to remind everyone that this fall's Northeastern Ice Association Convention will be held at the beautiful award winning PORTLAND HARBOR HOTEL, located right in the OLD PORT AREA of Portland, Maine. This is the perfect location for a fall convention. We have done everything possible to keep costs low, while providing excellent accommodations in a prime location that will allow you to enjoy all this area has to offer.

One of the exciting highlights of this year's meeting is the chance to visit the Getchell Brothers Ice Plant, home of Doug Farnham and Bob Morse! A wonderful "NIA Style" lunch will be included in this day of touring. The meeting will also include round table discussions on industry topics that will be sure to give you new insight into the industry trends and ways to better manage your businesses. Our annual business meeting, along with fun filled tours and evening events will round out our convention. Combine this with time with our suppliers and other industry friends and you have a great meeting to look forward to.

This is a great time to learn more about your association. After the great summer season we have had what better way to relax than at the Portland Old Port, within walking distance of great shopping and great seafood, can you say LOBSTER!

Again, please do not miss this opportunity to meet old friends, make new ones and visit with your suppliers. **Don't forget to block out September 29- October 2, 2013 on your calendars and send in your registration immediately. ROOMS ARE LIMITED. We need to confirm all hotel reservations by August 30th.**

We look forward to seeing you at the Portland Harbor Hotel in exciting Portland, Maine this fall. **Get your registration in NOW!**

Warmest Regards,

Chad Rossi
President, NIA

Convention Highlights



Maine's largest city, Portland sits on a hammerhead-shaped peninsula extending into scenic Casco Bay. This historic city has plenty of charm -- especially the renovated Old Port, with its brick sidewalks and cobblestone streets, but not only there. A weekend in Portland will reward you with ferries to offshore islands, boutique shops, historic homes, architectural treasures, graceful neighborhoods -- and top-shelf dining. Portland is the culinary mecca of northern New England, blessed with an uncommonly high number of excellent restaurants for a city its size.

And who can resist the beautiful harbor setting of our hotel, the outstanding food and shopping, not to mention the fact that fall is in the air. Portland is known for its micro breweries so what better place to have our annual "pub crawl"? This year we will be visiting some of the top breweries in the area and enjoying special "tastings".

What a great place to have our 2013 Northeastern Ice Association Convention, and the end of September is the ideal time to be there.

Hotel: The Portland Harbor Hotel

At the Portland Harbor Hotel you will experience old world charm, distinctive design, and impeccable service at one of Portland Maine's newest downtown luxury hotels.

This semicircular town-house-like structure is designed to fit in with the brick facades that prevail throughout the Old Port. The interior courtyard throws off European ambience; large, exquisite rooms are furnished with comfy queen- and king-size beds, big, deep bathtubs in granite-faced bathrooms; armoires; comfy duvets and down coverlets and big TVs with 70 channels each. Come ready to experience all this Four Diamond Hotel has to offer!

Located in the heart of the Old Port, Portland Harbor Hotel has a prime location creating easy access around the Portland waterfront, one of America's 60 best public places!

Getting There:

Portland is a wonderful city, easy to drive to for many of our members. In addition they have an excellent airport with very low fares from most parts of the country.

By Train -- Portland is served by **Amtrak** (tel. **800/872-7245**; www.amtrak.com). Amtrak services Portland from Boston and the Northeast corridor.

By Plane -- **Portland International Jetport** (tel. **207/874-8877**; www.portlandjetport.org), airport code PWM, is the largest airport in Maine. It's served by flights from **Continental** (tel. 800/523-3273; www.continental.com), **Delta** (tel. 800/221-1212; www.delta.com); **JetBlue** (tel. 800/538-2583; www.jetblue.com), **Northwest** (tel. 800/225-2525; www.nwa.com), **United Express** (tel. 800/864-8331; www.ual.com), and **US Airways** (tel. 800/428-4322; www.usair.com). The airport has grown by fits and starts in recent years (ongoing construction and tight parking can be frustrating at times), but is still quite easily navigated; car rentals are available, and a taxi to the city center runs about \$15.

Meeting Highlights: Sunday, September 29 – Tuesday, October 1

This year our convention will kick off on Sunday, September 29th with our **welcome reception with our suppliers**. Monday, September 30th sessions will include our annual NIA business meeting, where you will be updated on the business of the association for 2012-2013, followed by our educational plant tour of Getchell Brothers Ice Plant in Sanford, Maine. Tuesday will bring opportunities for you to hear authorities on two very important topics to our industry. We will hear a presentation on **“Truck Leasing versus Buying”**, as well as a speaker on the new **“Obama Health Care and How it will Affect Small Businesses”**. After our speakers we will enjoy one of NIA's favorite formats, our **Round Table Discussion**, sure to hit on industry topics of interest to all.

Pub Crawl & Brewery Tour: Monday, September 30 **Optional Activity**

What NIA Convention would be complete without an “afternoon on the town” enjoying a favorite NIA activity, a little Pub time!



Maine is a haven for craft beer, and what better way to enjoy the Maine beer experience than to bring you to where the magic happens!

This tour promises to offer a little history of the area, some craft concoctions and delicious appetizers amidst tales of rum-running and clandestine watering holes of the past!

This leisurely-paced walking tour carves a path through the streets of the charming Old Port while we share stories of life as it was back in the 1800's up until the present day. Over craft brewed beers, in the first brew pub since prohibition ended, you'll hear just how the Old Port area evolved to become a mecca for craft brewing. And finally, you'll learn of the current culinary and bar scene at one of the area's newest establishments. This tour is educational, tasty and definitely a happy two hours!

Following the optional pub crawl you will have the opportunity to enjoy the Old Port restaurants and Nightlife on your own, all right outside of our hotel.

Plant Tours: **Monday, September 30** **Included In Registration**

As part of your convention registration you will have a really special opportunity to visit Getchell Brothers Ice Plant.

Getchell Brothers is a 4th generation family, veteran owned and operated ice manufacturing company, having serviced the ice products industry over 123 years.

Bob Morse will welcome us to this Vogt 200 ton plant, complete with robotics. This will be an exciting day dedicated to touring the plant and enjoying lunch together during the plant tour.

Optional Tours: Tuesday, October 1: Freeport/ LL Bean Excursion

Join NIA friends for a wonderful buffet lunch at the historic **Harraseeket Inn and Tavern** in Freeport, Maine. We will enjoy a buffet lunch in their award-winning restaurant, the Broad Arrow Tavern set against a backdrop of lovely grounds and gardens.

After lunch we will find ourselves just steps away from L.L. Bean and more than 170 upscale outlets in the shopping village of Freeport. Freeport was voted best shopping in Maine by Down East Magazine for the best several years!

Optional Tours: Tuesday, October 1: NIA Golf Tournament

Join us for the return of the NIA Golf Tournament! You'll feel you're in a private club setting when you visit Sable Oaks Golf Club. Eighteen holes of championship golf on a high prominent point in South Portland, Maine.

You'll be treated to some challenging but enjoyable golf, surrounded by woods and ponds, with soft fairways and gently rolling, manicured greens. TravelGolf Maine Magazine calls Sable Oaks "...one of the most imaginative golf courses in the state." All this and only 15 minutes from our hotel!

NIA New England Farewell Dinner: Tuesday, October 1

Included in your registration!

Our final evening will be a wonderful one as we enjoy a great meal together. Support the association and it's officers and board as we celebrate with a closing convention dinner at one of the top restaurants in Portland, DiMillo's.

The restaurant actually floats, and because it is surrounded by water, every table offers spectacular views of Portland Harbor. Their slogan says it all, *"The clams you eat here today slept last night in Casco Bay."*

DiMillo's is one of Portland's most popular restaurants, as people come from all over the country to sample DiMillo's famous lobster dinners. Our dinner will be no exception. Tonight you will feast on clam chowder, a choice of steak or a 1 ½ lobster, with all the fixings! Two drink coupons are included to top off the enjoyment!

This evening is included in your registration. After dinner Chad Rossi and Fred Lomangino promise to continue the celebration with optional time at some of Portland's top night spots!

AGENDA

Sunday, September 29:

3:00 – 5:00 PM	Board of Directors Meeting
2:30 – 5:00 PM	Supplier Set up
6:00 – 7:30 PM	Registration
6:00 – 9:00 PM	Welcome Reception with Suppliers (2 drinks and heavy hors d'oeuvres included)

Monday, September 30:

7:30 – 9:00 AM	Breakfast with the Suppliers
9:00 – 9:30 AM	Annual Business Meeting
9:45 AM	Depart hotel for our plant tour
10:30 AM	Getchell Brothers Ice Plant Tour & Lunch
12:30 PM	Depart for Portland Hotel
1:15 PM	Hotel Return
3:30 – 6:00 PM	Brewery Pub Crawl and Old Port Tour
6:00 PM- Until	Dinner and evening on your own

Tuesday, October 1:

8:00 – 8:30 AM	Coffee Time
8:30 – 8:45 AM	SPEAKER: IPIA Representative - updates from IPIA
8:45 – 9:45 AM	SPEAKER: " <i>Truck Leasing versus Buying. The Pros and Cons</i> "
9:45 – 10:00 AM	Break
10:00 – 10:45 AM	SPEAKER: " <i>Obama Care and the Effect on Small Businesses</i> "
10:45 – 11:45 AM	Industry Round Table Discussions
12:30 PM	Optional Tours Depart for Golf and Freeport, Maine. Other will have Free Time in the Portland Harbor area.
7:15 PM	Meet in the lobby of the hotel to walk to NIA dinner
7:30 – 9:45 PM	NIA Farewell New England Banquet at Di Millo's Restaurant

Wednesday, October 2:

Departures

Northeastern Ice Association

The Portland Harbor Hotel, Portland, Maine
September 29-October 2, 2013

Conference Registration

To ensure proper registration, please fill out separate registration, hotel and optional activity forms for each person planning to attend. We thank you for your attention to this matter.

PLEASE MAIL FORMS AND PAYMENT TO:

Meeting Expectations, Ltd.

112 Livingstone Drive, Cary, NC 27513

Questions Call: 919-851-5555 or Jacquie's cell: 919-244-9459, Fax: 919-469-5556

E-mail: jacquie@meetexpect.com

Company Name _____

Company Address _____

City _____ State _____ Postal Code _____

Phone _____ Fax _____

E-Mail _____

REGISTRATION FEES: \$295.00 PER PERSON. \$375.00 AFTER August 30, 2013

PLEASE MAKE CHECKS PAYABLE TO MEETING EXPECTATIONS.

**** Please support the association by your attendance.**

Registration includes: Welcome Reception with Suppliers, including 2 cocktails and heavy hors d'oeuvres, one breakfast, breaks and "coffee Time", plant tour with lunch and final night reception & dinner with two drink coupons and lobster feast, all meetings and exhibits.

Name _____ Spouse _____

Form Of Payment Check Credit Card

Credit Card Type _____ Number _____

Expiration _____ Signature of Card Holder _____

The registration price reflects a discount of 5% for cash payments. If paying by credit card the registration fees will be billed plus 5%. You may pay by check to avoid this additional cost. There is no additional fee when using a credit card to guarantee your hotel.

REGISTRATION GRAND TOTAL \$ _____

****All cancellations must be received in writing in our office via mail, fax, or e-mail before September 5, 2013. After this date the registration fee is fully non-refundable.**

SUPPLIER REGISTRATION:

**** SUPPLIERS ADD \$175.00 FOR YOUR EXHIBIT SET UP TO THE TOTAL REGISTRATION. (ONLY ONE PER COMPANY, NOT PER SUPPLIER FROM THAT COMPANY.)**

I am a supplier and need an exhibit table

The Supplier/Exhibitor is provided with an 6-foot exhibit table at a charge of **\$175.00**, to cover the cost of the exhibit area. Please note, there is no pipe and drape to accommodate the table area. The Supplier/Exhibitor is responsible for any additional cost, if bringing in special equipment. **Suppliers attending must pay the supplier fee even if not requesting a table, one charge per company.**

HOTEL & OPTIONAL ACTIVITIES REGISTRATION

**HOTEL: PORTLAND HARBOR HOTEL
SEPTEMBER 29-OCTOBER 2, Portland, Maine**

Room Rate: **\$199.00** per night, single or double occupancy
Tax is additional at 7%- changing to 8% October 1. Parking is additional.

Name _____ Spouse _____

Arrival Date _____ Departure Date _____

Smoking Nonsmoking Other special requests _____

Form Of Payment Check Credit Card

Credit Card Type _____ Number _____

Expiration _____ Signature of Card Holder _____

A one-night room deposit, including tax will be retained if the room is cancelled after September 5, 2013.

**OPTIONAL PUB CRAWL, BREWERY & PORTLAND TOUR: Monday, September 30
3:30 PM – 6:00 PM**

This walking tour will highlight the Portland craft beer movement with visits to two breweries/pubs and the history of the Old Port. Now an NIA tradition, this year the Pub Crawl will include brewery tours with brew masters, samplings of beer and spirits and great food along the way.

COST OF PUB CRAWL: \$ 45.00 per person

I want to join the Pub Crawl Tour _____ **Number of people attending**

Name _____ Name _____

Name _____ Name _____

Form Of Payment Check Credit Card Credit Card Type _____

Number _____ Expiration _____

Optional Tours: Tuesday, October 1: Freeport/ LL Bean Excursion

Join NIA friends for a wonderful buffet lunch at the historic **Harraseeket Inn and Tavern** in Freeport, Maine, followed by 2 ½ hours for shopping L.L. Bean and more than 170 upscale outlets in the shopping village of Freeport. Freeport was voted best shopping in Maine by Down East Magazine for the best several years!

COST OF LUNCH & SHOPPING TOUR: \$ 59.00 per person

**** Includes transportation, full lunch buffet with non- alcoholic beverage and shopping guide**

I want to join the Lunch & Shopping Tour _____ **Number of people attending**

Name _____ Name _____

Name _____ Name _____

Form Of Payment Check Credit Card Credit Card Type _____

Number _____ Expiration _____

Optional Tours: Tuesday, October 1: NIA Golf Tournament

COST OF GOLF & BOXED LUNCH: \$ 65.00 per person

**** Tour includes 18 holes of golf with cart and boxed lunch.**

Join us for the return of the NIA Golf Tournament! You'll feel you're in a private club setting when you visit Sable Oaks Golf Club. Eighteen holes of championship golf on a high prominent point in South Portland, Maine.

I want to join the NIA Golf Tournament _____ **Number of people attending**

Name _____ Name _____

Name _____ Name _____

Form Of Payment Check Credit Card Credit Card Type _____

Number _____ Expiration _____

**** GETTING REGISTRATIONS IN BY AUGUST 30, 2013 IS CRITICAL TO AVOID LOSSES TO THE ASSOCIATION ON HOTEL ROOMS RESERVED FOR THIS MEETING.**